

SELL SAFE GUARANTEE



01 NO CHARGES unless happily sold

All fees claimed by the agent are only payable upon an unconditional sale of the property. There are no extra marketing or advertising expenses and no hidden fees. The agent's fees can be open to cordial negotiation at the time a buyer is found.

02 An HONEST QUOTE - Estimated Selling Price

The agent guarantees that the likely selling price estimate has not been 'over-quoted' in order to entice the sellers to 'sign-up' with the agent. Additionally, to minimise individual error, wherever possible the entire sales team will inspect the property - giving the sellers multiple honest estimates of price.

03 Cancellation of the agent's agreement

The sellers will have the right to cancel the agent's agreement if the sellers are not satisfied with the performance of the agent - provided that the sellers give the agent seven days to rectify any concerns. If the seller's concerns are rectified the agreement will continue. Should the sellers decide to withdraw the property from sale altogether, this can be done at any time and there will be **NO CHARGE PAYABLE** by the sellers to the agent.

04 Confidentiality

Any personal details of the sellers that do not affect the value of the home will not be revealed to any person unless instructed by the sellers.

05 SECURITY at inspections

All people who inspect the seller's home will do so in the presence of an agent who agrees to identify and qualify all people to ensure they are genuine home buyers, not just 'lookers'.

06 Bait pricing

The agent **WILL NOT** market or promote the property by use of a lower price than what the sellers are willing to accept. The agent understands that under-quoting the value of the property in order to attract buyers on the basis that these buyers can then be talked up in price, is contrary to the interests of the sellers because it attracts buyers who can only afford the low price, or buyers who only want to pay the low price.

07 Special Requests or Conditions

If the sellers have any other conditions they wish to impose on the agent, they can notify the agent in writing within 2 business days of signing the Selling Agreement. Such conditions will then form part of this guarantee.

If the agent does not agree to the sellers' extra conditions, the sellers will have the right to immediately cancel the Selling Agreement without penalty or charge.

Seller's name(s): _____

Address of property for sale: _____

Signature of Wilsons representative: _____

Date: _____